

Saturday, September 24, 2011  
THE AAIL PUGET SOUND CHAPTER PRESENTS ...

## NEW TECHNOLOGY CYCLE INVESTING OPPORTUNITIES

discussed by **MARTHA STOKES, CMT**  
CEO, TechniTrader

Martha Stokes will teach you where to find the next generation of dominant stocks as a new technology reaches the market introduction phase at an accelerating pace this year. Both large corporations and small caps are posturing to seize control of this new displacement technology forecast to grow into an industry worth \$95 billion a year by 2015. Stokes will show you how to combine new fundamental and risk analysis to determine which of over 600 companies could be the next big stock market winners.

### ATTEND THIS MEETING & LEARN:

- Which sectors and industries could experience exponential growth
- Methods for separating the most competitive companies from those that are losing momentum
- The reasons why certain new industries are growing exponentially

#### ABOUT MARTHA STOKES, CMT

Martha Stokes, CMT, is the co-founder and CEO of TechniTrader, an educational firm with a mission of spreading financial literacy. Martha's thesis on cycle evolution and cycle deviations, published in 2007, is a landmark work on financial cycles. Even though Martha is well known for teaching short-term trading techniques, her background is in long-term investing with an emphasis on finding new technologies on the verge of exponential growth. She has written 15 stock investing courses and 20 semester-length lab classes, and she writes New Technology Reports, an Annual Industry Report, and an Annual Symposium Report, as well as hundreds of published articles every year. She also writes six newsletters a week on various investing and trading topics.

The opinions of speakers are their own and not necessarily those of AAIL. It is not the policy of AAIL or its local chapters, officers or directors to promote any specific investments or techniques of analysis. Presentations are provided solely for informational purposes and should not be construed as solicitations. There are no representations or warranties of any kind, expressed or implied, about the completeness, accuracy, reliability, or suitability of meeting information. Investment information presented may not be appropriate for all investors and should be independently verified.

#### MEETING DETAILS

**SATURDAY, SEPTEMBER 24, 2011**

**Community Center at Mercer View**  
8236 SE 24th St., Mercer Island, WA 98040-2235  
206-236-3545

**Driving Directions,** <http://www.aail.com/MercerDrivingDirections>  
See map on reverse side.

**Registration/Social,** 8:30 a.m.

**Program,** 9:00 a.m. – 12:00 p.m.

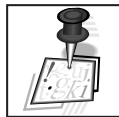
#### In Advance (postmarked by 9/16)

Please send a contribution of any amount of your choice for each person who will attend. The more you contribute, the better speakers we can bring you. **Please note new registration address.**

**At the Door** space permitting, maximum 200

Contributions will be accepted by cash, check or money order.

**Refunds,** Contact us at least seven days prior to the meeting for a full refund.

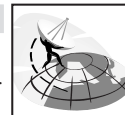


#### CHAPTER INFORMATION

**Contact,** John Lunkes, [SouthSoundAAIL@wamail.net](mailto:SouthSoundAAIL@wamail.net)  
**Chapter Email Address,** [aaiichapter\\_pugetsound@yahoo.com](mailto:aaiichapter_pugetsound@yahoo.com)

**Chapter Web Page,** [www.aail.com/localchapters](http://www.aail.com/localchapters)

**NEW Chapter Website,** <http://sites.google.com/site/pugetsoundchapter/home>



#### CHAPTER LEADERS

**President,** William Hinrichs

**Vice President,** John M. Johnston

**Treasurer,** Doug Chin

**Secretary,** Vacant (Please volunteer)

**Program Committee,** Ray Davidov, Ed Ward, **Bob Webb**

**Facilities Chair,** Gatis Roze

**Hospitality,** Larey Holliday

**Co-Registrars,** C. V. Chung, Al Green

**Meeting Announcement Coordinator,** **Bob Webb**

**Webmaster,** Gene Skiffington

*Note: Newly elected leaders' names are in bold.*



Mail completed advance registration form with your check (payable to AAIL) to:

**AAIL Puget Sound Chapter**  
P.O. Box 1586  
Mercer Island, WA 98040

*No confirmation will be sent;  
your canceled check is your receipt.*

#### Puget Sound Chapter Advance Registration: Saturday, September 24, 2011

##### # REGISTRANTS/TOTAL CONTRIBUTION

Please send a contribution of any amount of your choice for each person who will attend. The more you contribute, the better the speakers we can bring to you.

Postmark your Advance Registration Form at least **seven days** before the event. Enclose a check or money order payable to AAIL.

**Total Registrants #** \_\_\_\_\_

**Total Contribution \$** \_\_\_\_\_

Please indicate any ADA disability needs  
\_\_\_\_\_

##### REGISTRANT INFORMATION (PLEASE PRINT)

**Member Name** \_\_\_\_\_

**Email** \_\_\_\_\_

**Phone: Day** (\_\_\_\_\_) \_\_\_\_\_

**Evening** (\_\_\_\_\_) \_\_\_\_\_

**Guest Name(s)** \_\_\_\_\_

*The chapter will use this contact data to notify you of meeting cancellation or other important meeting information. Your info will not be shared with any other company or service. Please be sure to correct your postal address on the opposite side of this mailer, if necessary.*

**Meeting Location**  
Comm. Center at Mercer View  
8236 S.E. 24th St.  
Mercer Is., WA 98040-2235  
Tel.: 206-236-3545

**Free Parking:**  
Lot 1  
Free Parking:  
Lot 2

**Comm. Center at Mercer View**

*Luther Burbank Park*

**I-90 eastbound directions (from Seattle):**  
1. Take Exit 7A, 77th Ave. S.E.  
2. Left onto 77th Ave. S.E.  
3. Right onto N. Mercer Way.  
4. Left onto 81st Ave. S.E.  
5. Right onto S.E. 24th St., go 2 blocks.

**I-90 westbound directions (from Bellevue):**  
1. Take Exit 7, Island Crest Way.  
2. Continue straight on N. Mercer Way.  
3. Right onto 81st Ave. S.E.  
4. Right onto S.E. 24th St., go 2 blocks.

**Driving directions from your address:**  
<http://www.aaii.com/MercerDrivingDirections>

### SUBGROUPS

#### South Sound Subgroup

**Saturday, October 22, 2011, 10:00 a.m. – noon**

**Program:** Roundtable discussion of investment-related topics of mutual interest. Members are encouraged to participate with topics and questions. Non-members and guests welcome. Coffee and pastries will be available.  
**Location:** Lakewood Library, 6300 Wildaire Rd., SW, Lakewood, WA 98499  
**Contact John Lunkes** at SouthSoundAAII@wamail.net or 253/312-1695 for information.

#### Eastside Subgroup

The Eastside subgroup meets on the second Tuesday of the month at 7:00 p.m. at various libraries.

**Contact Jim Shaw** at Jim@ShawResources.com or 425/643-7429 to sign up.

#### Mill Creek Subgroup

The Mill Creek/Lynnwood Subgroup is planning to meet on the first Tuesday of each month at 7:00 p.m. in the Lynnwood Library.

**Contact Lowell Wickman** at wick912yukon@hotmail.com to sign up.

#### Seattle Subgroup

The Seattle subgroup meets monthly in Ballard.

**Contact Dominique Chandler** at domchandler@comcast.net to sign up.



### CHAPTER MESSAGE

I am excited and honored to be your president again. Over the past couple of years, we have added many new special interest groups (SIGs) and welcomed new board members and officers.

Unchanged, however, is our commitment to you, our members. We promise to make our best effort to bring the most comprehensive and diverse group of unbiased speakers possible to Puget Sound. We are a strong chapter, and through your involvement, we will stay that way. Thanks for your trust, and be assured that we have an exciting year ahead of us.

—William Hinrichs, Chapter President



### FUTURE MEETINGS

**Wednesday, November 16, 2011**

**Speaker:** Paul Justice, CFM, Morningstar

**Topic:** Exchange-Traded Funds



#### AAII 2011 INVESTOR CONFERENCE

**Thursday, November 10 – Saturday, November 12, 2011**

*The Cosmopolitan of Las Vegas*

Call AAI Member Services at 800-428-2244 to register!

More details available online at [www.aaii.com/conference](http://www.aaii.com/conference).

Member Discounted Registration Fee: \$295



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Saturday, September 24, 2011

### ***NEW TECHNOLOGY CYCLE INVESTING OPPORTUNITIES***

discussed by:

**MARTHA STOKES, CMT**  
CEO, TechniTrader

### REASONS TO ATTEND

- Learn what sectors and industries are involved in a major new technology
- Learn why this new industry is growing exponentially and learn about its impact on stock market investing
- Learn how to determine which companies have the leading edge and which companies are falling behind

The American Association of Individual Investors is an independent nonprofit corporation formed in 1978 for the purpose of assisting individuals in becoming effective managers of their own assets through programs of education, information and research.

■ AAII RECORDS INDICATE THAT YOU ARE SIGNED UP FOR THE MEETING ANNOUNCEMENT MAILING LIST(S) OF THE FOLLOWING CHAPTER(S). TO MAKE A CHANGE, CONTACT MEMBER SERVICES, 312/280-0170 OR 800/428-2244.

AAII  
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